Notice of

Regulation 24-101 respecting Institutional Trade Matching and Settlement

and

Policy Statement to Regulation 24-101 respecting Institutional Trade Matching and Settlement

Introduction I.

Regulation 24-101 respecting Institutional Trade Matching and Settlement (Regulation) and Policy Statement to Regulation 24-101 respecting Institutional Trade Matching and Settlement (Policy Statement) are an initiative of the Canadian Securities Administrators (the CSA or we). The Regulation has been made or is expected to be made by each member of the CSA, and will be implemented as: a rule in each of Alberta, British Columbia, Manitoba, Ontario, New Brunswick, Newfoundland and Labrador, Nova Scotia, and Prince Edward Island; a commission regulation in Saskatchewan; a regulation in each of Québec, Nunavut and the Northwest Territories; and a policy in the Yukon Territory. We intend the Regulation to come into force on April 1, 2007, although certain provisions of the Regulation are not intended to come into force before October 1, 2007.

We also expect the Policy Statement to be adopted in all jurisdictions.

The following jurisdictions have obtained commission approval: Alberta, British Columbia, Manitoba, Ontario, New Brunswick, Nova Scotia and Saskatchewan.

In British Columbia, Ontario, New Brunswick and Saskatchewan the implementation of the Regulation is subject to ministerial approval.

In Ontario, the Regulation and other required materials were delivered to the Minister of Government Services and Minister responsible for securities regulation on January 10, 2007. The Minister may approve or reject the Regulation or return it for further consideration. If the Minister approves the Regulation or does not take any further action, the Regulation will come into force on April 1, 2007. The Policy Statement will come into force at the same time.

In Québec, the Regulation has been approved for publication by the Autorité des marchés financiers. The Regulation is a regulation made under section 331.1 of The Securities Act (Québec) and will have to be approved, with or without amendment, by the Minister of Finance. The Regulation will come into force on the date of its publication in the Gazette officielle du Québec or any later date specified in the regulation.

The final text of the Regulation and Policy Statement is being published concurrently with this Notice and can be obtained on the websites of CSA members, including the following:

www.albertasecurities.com

www.bcsc.bc.ca

www.osc.gov.on.ca

www.lautorite.gc.ca

www.msc.gov.mb.ca

II. **Substance and Purpose of Regulation and Policy Statement**

The Regulation provides a general framework in provincial securities regulation for ensuring more efficient and timely settlement processing of trades, particularly institutional trades.

Generally, the Regulation:

- requires registered dealers and advisers to establish, maintain and enforce policies and procedures designed to achieve matching of delivery against payment or receipt against payment (DAP/RAP) trades as soon as practical after the trade has been executed and in any event no later than the end of the day on which the trade was executed or "T"
- prevents a registered dealer or adviser from opening a DAP/RAP account or executing a DAP/RAP trade for an institutional investor unless each trade-matching party has entered into a trade-matching agreement with the dealer or adviser or, alternatively, provided a trade-matching statement to the dealer or adviser
- requires registered dealers to establish, maintain and enforce policies and procedures designed to facilitate settlement of trades by the standard settlement date
- requires registrants to deliver an exception report on Form 24-101F1 for a given calendar quarter if less than 95 percent of the DAP/RAP trades executed by or for the registrant in the calendar quarter have matched within T
- requires clearing agencies and matching services utilities to deliver statistical information relating to matching
- provides transitional provisions to gradually phase in the requirement to match DAP/RAP trades on T and the 95 percent threshold for delivering exception reports

The purpose of the Policy Statement is to assist the industry in understanding and applying the Regulation and to explain how we will interpret or apply certain provisions of the Regulation.

III. **Prior Publications and Background**

Α. First publication for comment

On April 16, 2004, we published for comment the first version of the Regulation (2004 Regulation), a related Policy Statement, and CSA Discussion Paper 24-401 on Straight-through Processing (STP) and Request for Comments (collectively, the 2004 Documents). ¹⁹ We received 26 comment letters. A summary of the comments and our responses were published in CSA Notice 24-301 dated February 11, 2005.²⁰

The majority of comments on the 2004 Documents, including some from the buy-side community, supported a CSA rule requiring institutional trade matching on T. However, almost all of the commenters found it unfeasible to require institutional trade matching on T by July 1, 2005. Rather, the consensus was for the rule to gradually phase in the requirement to match institutional trades on T, starting with T+1 and shortening the period to T when the industry is ready. Commenters felt that incremental steps would provide market participants with an opportunity to address a number of concerns about an accelerated

Bulletin of the Autorité des marchés financiers, Vol. 1, no. 16, May 21, 2004, and Vol. 1, no. 19, June 11, 2004.

²⁰ Bulletin of the Autorité des marchés financiers, Vol. 2, no. 6, February 11, 2005.

confirmation and affirmation process. In CSA Notice 24-301, we agreed with the industry's prevailing view that a rule is required to support institutional trade matching on T with phased-in implementation.

B. Second publication for comment

After considering the comments received on the 2004 Documents and consulting with the industry, including the Canadian Capital Markets Association, Investment Dealers Association of Canada and The Canadian Depository for Securities Limited, we made material changes to the 2004 Regulation and related Policy Statement and published revised materials for comment a second time on March 3, 2006 (March 2006 Documents). 21 The March 2006 Documents introduced a number of key changes. We generally refocused the obligations of trade-matching parties under the 2004 Regulation from taking all necessary steps to match a trade to adopting appropriate policies and procedures to achieve matching. We included the concept of a signed written statement as an alternative to entering into a trade matching compliance agreement. We introduced a new exception reporting requirement for registrants and a new requirement for a regulated clearing agency to file quarterly information relating to the trade matching activities of their participants. We also included new transitional phase-in provisions to gradually move to matching on T.

IV. **Summary of Written Comments on March 2006 Documents**

We received 21 comment letters on the March 2006 Documents. We have considered these comments and thank all the commenters. A list of the commenters and a summary of the comments, together with our responses, are contained in Appendix B to this Notice.

٧. **Summary of Changes to March 2006 Documents**

We revised the March 2006 Documents in light of the comments received and after consulting again with industry. All of the revisions were made in response to the comments from stakeholders and to clarify and simplify the requirements of the Regulation. In our view, none of the revisions are material, so the Regulation and Policy Statement are being published with this Notice as a final rule and policy. A summary of the revisions made to the March 2006 Documents is set out in Appendix A to this Notice.

VI. **Alternatives to Regulation Considered**

In proposing the Regulation, the CSA considered as an alternative not implementing any regulatory requirement, relying instead either on the SROs to impose matching by the end of T or industry practices and standards to evolve towards matching on T. We believe that market participants are seeking assurances that, before they invest in the necessary financial and technological resources to improve institutional trade processing, a requirement to complete matching by the end of T will become a rule subject to compliance and enforcement by the Canadian securities regulatory authorities.

Bulletin of the Autorité des marchés financiers, Vol. 3, no. 9 (Supplement), March 3, 2006.

VII. **Unpublished Materials**

In proposing the Regulation, the CSA have not relied on any significant unpublished study, report, or other material.

VIII. **Anticipated Costs and Benefits**

We refer you to Discussion Paper 24-401, in particular Part I: The Canadian Securities Clearing and Settlement System and Straight-through Processing — C. Why is STP important to the Canadian capital markets?

In summary, the CSA are of the view that the Regulation offers several benefits to the Canadian capital markets, including but not limited to the following:

- reduction of processing costs due to development of STP systems;
- reduction of operational risk due to development of STP systems;
- protection of Canadian market liquidity;
- reduction of settlement risk; and
- overall mitigation of systemic risk in, and support of the global competitiveness of, the Canadian capital markets.

The CSA recognize, however, that implementing the Regulation may entail costs, which will be borne by market participants. In the CSA's view, the benefits of the Regulation justify its costs. General securities law rules that require market participants to have policies and procedures in place to complete matching before the end of T and settle trades within the standard industry settlement periods (e.g., T+3) will augment the efficiency and enhance the integrity of capital markets. It promises to reduce both risk and costs, generally benefit the investor, and improve the global competitiveness of our capital markets. In addition, in assessing the anticipated costs and benefits of the Regulation to the industry, we carefully considered the industry's express desire for CSA regulatory action in this area.

IX. Questions

Please refer any of your questions to:

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Maxime Paré Senior Legal Counsel, Market Regulation Capital Markets Ontario Securities Commission (416) 593-3650 mpare@osc.gov.on.ca

Emily Sutlic Legal Counsel, Market Regulation **Capital Markets** Ontario Securities Commission (416) 593-2362 esutlic@osc.gov.on.ca

Shaun Fluker Legal counsel Alberta Securities Commission (403) 297-3308 shaun.fluker@seccom.ab.ca

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January 12, 2007

The texts of the Regulation and Policy Statement are published with this Notice.

Appendix A **General Summary of Changes**

to Regulation 24-101 respecting Institutional Trade Matching and Settlement and related Policy Statement to Regulation 24-101 respecting Institutional Trade Matching and Settlement

Detailed explanations for many of the changes made to Regulation 24-101 respecting Institutional Trade Matching and Settlement (the Regulation or Regulation 24-101) and related Policy Statement to Regulation 24-101 respecting Institutional Trade Matching and Settlement (the Policy Statement) can be found in the Summary of Public Comments and CSA Responses at Appendix B.

The Regulation

Part 1 Definitions and Interpretation

Section 1.1 - "custodian"

- We amended the definition by
 - o deleting the words "but does not include a registered dealer", and
 - including the words "or other custodial arrangement".

Section 1.1 – "DAP and RAP trade"

- We modified the term to "DAP/RAP trade" and made consequential amendments throughout the Regulation and Policy Statement.
- We amended the definition to clarify that a DAP/RAP trade is a trade
 - that is executed for a client trading account that permits settlement on a delivery against payment or receipt against payment basis through the facilities of a clearing agency, and
 - o for which settlement is made on behalf of the client by a custodian other than the dealer that executed the trade.

Section 1.1 - "institutional investor"

We simplified the definition to confirm that an investor that has been granted DAP/RAP trading privileges by a dealer is an institutional investor for the purposes of the Regulation.

Section 1.1 – "matching service utility"

We amended the definition by deleting paragraph (b).

Section 1.1 – "regulated clearing agency"

- We shortened the term to "clearing agency" and made consequential amendments throughout the Regulation and Policy Statement (e.g., section 1.1 definition of "matching service utility", Part 5 Reporting Requirements for Regulated Clearing Agencies, Part 8 Equivalent Requirements of Self-Regulatory Organizations and Others, Form 24-101F2 Regulated Clearing Agency Quarterly Operations Report of Institutional Trade Reporting and Matching).
- We amended paragraph (c) of the definition to remove the requirement that a clearing agency in jurisdictions other than Ontario and Quebec be "a clearing agency that is subject to regulation under the securities legislation of another jurisdiction in Canada". The amended paragraph now

simply reads: "in every other jurisdiction, an entity that is carrying on business as a clearing agency in the jurisdiction".

Section 1.1 – "self-regulatory entity"

We deleted this definition, which incorporated the definition found in National Instrument 21-101--Marketplace Operation. In its place, we are using the abbreviated term "SRO", which is a defined term found in National Instrument 14-101—Definitions. We made consequential amendments throughout the Regulation and Policy Statement (e.g., Part 7 Trade Settlement, Part 8 Equivalent Requirements of Self-Regulatory Organizations and Others).

Section 1.1 – "settlement day"

We deleted this definition.

Section 1.1 – "trade-matching agreement" and "trade-matching statement"

We added these new defined terms, which simplified the drafting of sections 3.2 and 3.4 as a result.

Section 1.1 – "T+1", "T+2", "T+3"

• We amended the definition of "T+1" to replace the term "settlement day" with "business day" and we added the defined terms "T+2" and "T+3" because they are frequently used in the Regulation's Forms and the Policy Statement.

Section 1.2(1)

- We amended this interpretive provision that describes the concept of matching
 - o to refer specifically to "DAP/RAP trades" instead of "trades", and
 - o to clarify that the matching process, if not effected through the facilities of a clearing agency, must include reporting the matched details and settlement instructions to a clearing agency.

Section 1.2(2)

We amended this interpretive provision to clarify that a reference to a day in the Regulation (e.g., in the definitions of "T+1", "T+2" and "T+3") is to a twenty-four hour day from midnight to midnight Eastern time.

Part 2 Application

Section 2.1

We amended the provision to clarify it and expand the types of transactions that are excluded from the application of the Regulation.

Part 3 Trade Matching Requirements

Sections 3.1 and 3.3

- We amended each of these provisions to:
 - delete the word "reasonable" and insert the words "maintains and enforces" immediately following the word "established".
 - o insert the word "designed" immediately following the words "policies and procedures",
 - o replace the word "practicable" with "practical", and
 - o delete paragraphs (a) and (b) and replace with "the end of T".
- We added a new subsection to give trade-matching parties an extra day to accomplish the matching of DAP/RAP trades in certain circumstances. The policies and procedures may be adapted to permit matching to occur no later than the end of T+1 for a DAP/RAP trade that results from an order to buy or sell securities received from an institutional investor whose investment decisions are usually made in and communicated from a geographical region outside of the western hemisphere.

Sections 3.2 and 3.4

- We simplified each of these provisions by using the new terms "trade-matching agreement" and "trade-matching statement" defined in section 1.1.
- Related to the above, the definitions of "trade-matching agreement" and "trade-matching statement" in section 1.1 substantially reproduce the text found in previous paragraphs (a) and (b) of sections 3.2 and 3.4, except that minor changes were made to the text to reflect the changes made to sections 3.1 and 3.3 described above.

Part 4 Reporting Requirement for Registrants

Section 4.1

- We amended the provision to:
 - o delete the words "a completed" immediately before "Form 24-101F1", and
 - o replace the percentage "98" in paragraphs (a) and (b) with "95".

Part 5 Reporting Requirement for Regulated Clearing Agencies

We amended the title.

Section 5.1

- We amended the provision to:
 - o delete the words "a completed" immediately before "Form 24-101F2", and
 - o insert the words "through which trades governed by this Regulation are cleared and settled" after "clearing agency".

Part 6 Requirements for Matching Service Utilities

Section 6.1

- We amended subsection (1) to delete the words "a completed" immediately before "Form 24-101F3".
- We amended subsection (2) to clarify the provision and remove the reference to "no later than seven days after a change takes place".

Section 6.2

We clarified the provision.

Section 6.3

• We replaced the word "practicable" with "practical" in subsection (2) and simplified subsections (1) and (2).

Section 6.4

- We amended subsection (1) to delete the words "a completed" immediately before "Form 24-101F5".
- We clarified subsection (2).

Section 6.5

We clarified the provision and deleted clause (c)(ii).

Part 7 Trade Settlement

Section 7.1

- We amended subsection (1) to:
 - o delete the word "reasonable" and insert the words "maintains and enforces" immediately following the word "established",
 - o insert the word "designed" immediately following the words "policies and procedures", and
 - o add at the end of the provision the words "or the marketplace on which the trade would be executed" to recognize that, in addition to SROs, certain marketplaces have rules that prescribe standard settlement timeframes (see, e.g., TSX Rule 5-103(1)).

Part 8 Equivalent Requirements of Self-Regulatory Entities and Others

We amended the title.

Section 8.1

We amended this section to clarify it and delete reference to "marketplace".

Section 8.2

We clarified the section.

Part 10 Effective Dates and Transition

Section 10.1

We amended this section to revise the date when the Regulation comes into force and delay the implementation of sections 3.2 and 3.4 and Parts 4 and 6, in most cases by six months after the Regulation comes into force.

Section 10.2

- We amended the transitional provisions to reflect the changes to the timelines and the extension of the transitional phase-in periods, as more fully discussed in the Summary of Public Comments and CSA Responses at Appendix B.
- We added a special transitional provision for Part 6.

Forms 24-101F1, 24-101F2, 24-101F3 and 24-101F5

- We made various drafting changes to generally reflect the revisions made to the Regulation and improve and clarify the forms, including the following notable amendments:
 - We added new Exhibit A—DAP/RAP trade statistics for the guarter to Form 24-101F1 to require separately detailed information on the registrant's equity DAP/DAP trades entered and matched and debt DAP/DAP trades entered and matched for the calendar quarter.
 - We revised Exhibit B (previously Exhibit A) to Form 24-101F1 to provide more guidance on the information we seek on the underlying reasons for failing to achieve the percentage target of matched equity and/or debt DAP/RAP trades.
 - We revised Exhibit C (previously Exhibit B) to Form 24-101F1 to provide more guidance on the information we seek on the steps taken by the registrant to resolve trade matching delays or, if the registrant has insufficient information to determine the percentages for the purposes of section 4.1 of the Regulation, to require the registrant to describe the steps it has taken to ensure it can determine such percentages.
 - We revised Exhibit A to Form 24-101F2 to delete the requirement to complete separate tabular information for client trades settled by non-dealer custodians and client trades settled by dealer custodians and change the format of the tables more in line with the format currently being used and circulated by CDS on a voluntary basis.
 - We revised Exhibit B to Form 24-101F2 to change the title of the Exhibit and to delete the requirement to complete separate tabular information for client trades settled by nondealer custodians and client trades settled by dealer custodians.
 - We revised Exhibit C (previously Exhibit D) to Form 24-101F5 to change the title of the Exhibit and amend the format of the tables more in line with the format currently being used and circulated by CDS on a voluntary basis.
 - We revised Exhibit D (previously Exhibit E) to Form 24-101F5 to change the title of the Exhibit and amend the format and headings of the table's columns.

The Policy Statement

We made various drafting changes to generally reflect the revisions made to the Regulation and improve and clarify the Policy Statement, including the following notable changes:

Part 1 Introduction, Purpose and Definitions

Section 1.2

We added a footnote to remind ICPMs of their obligations to ensure fairness in the allocation of investment opportunities among the ICPM's clients.

Section 1.3

- We expanded and improved the discussion in the Policy Statement on defined terms used in, and the scope of, the Regulation, including:
 - "Custodian" the Policy Statement clarifies that the definition includes both a financial institution (a non-dealer custodian) and a dealer acting as custodian (a dealer custodian) and that they need not necessarily have a direct contractual relationship with an institutional investor to be considered a custodian of portfolio assets of the institutional investor for the purposes of the Regulation if they are acting as sub-custodian to a global custodian or international central securities depository.
 - "Institutional investor" the Policy Statement clarifies that an individual can be an "institutional investor" if the individual has been granted DAP/RAP trading privileges (i.e., he or she has a DAP/RAP account with a dealer).
 - "DAP/RAP trade" the Policy Statement confirms that all DAP/RAP trades, whether settled by a non-dealer custodian or a dealer custodian, are subject to the requirements of Part 3 of the Regulation.
 - "Trade-matching party" the Policy Statement notes that: (i) an institutional investor, whether Canadian or foreign based, is captured by the definition "trade-matching party" for the purposes of the Regulation; (ii) a custodian that settles a trade on behalf of an institutional investor is also a trade-matching party and would be required to enter into a trade-matching agreement or provide a trade-matching statement; and (iii) a foreign global custodian or international central securities depository that holds Canadian portfolio assets through a local Canadian sub-custodian would not normally be considered a trade-matching party if it is not a participant in the clearing agency or otherwise directly involved in settling the trade in Canada.

Part 2 Trade Matching Requirements

Section 2.3

- We expanded and improved the discussion in the Policy Statement on the documentation requirements, i.e., the "trade-matching agreement" and "trade-matching statement", including in the following areas:
 - The Policy Statement confirms that the parties described in paragraphs (a), (b), (c) and (d) of the definition "trade-matching party" in section 1.1 of the Regulation need not necessarily all be involved in a trade for the requirements of sections 3.2 and 3.4 of the Regulation to apply.
 - The Policy Statement provides our expectations and general guidance on the terms and contents of a trade-matching agreement.
 - The Policy Statement notes that mass mailings, emails and single uniform tradematching statements posted on a Website are acceptable ways of providing or making available the statement.
 - The Policy Statement provides our expectations and general guidance on the efforts of registrants to monitor and enforce compliance by trade-matching parties of the terms or undertakings in trade-matching agreements and/or trade-matching statements.

Part 3 Information Reporting Requirements

Section 3.1

We amended this provision in line with changes to the Regulation and to provide guidance on how to complete Form 24-101F1.

Section 3.2

We added a paragraph to this provision to set out our views on when we would consider a tradematching party to not have properly designed policies and procedures in place or to be inadequately complying with such policies and procedures.

Section 3.4

- We simplified the discussion on the electronic delivery of the Forms under the Regulation.
- We moved the second element of this provision dealing with the confidentiality of information delivered to the securities regulatory authority under the Regulation into a new section 3.5— Confidentiality of information. We have expanded the confidentiality treatment to all forms under the Regulation.

Part 4 Requirements for Matching Service Utilities

Section 4.2

We amended the factor in paragraph (e) to make it clear that, where more than one matching service utility (MSU) is operating in the Canadian markets, our main objective will be to consider whether adequate interoperability arrangements exist among the MSUs.

Section 4.5(2)

We added a statement that, depending on the circumstances, we would consider accepting a review performed on an MSU and written report delivered pursuant to similar requirements of a foreign regulator to satisfy the requirements of section 6.5(b) of the Regulation.

Part 6 Equivalent Requirements of Self-Regulatory Entities and Others

We amended the title.

Section 6.1

We added this provision to clarify that an SRO may require its members to use, or recommend that they use, a standardized trade-matching agreement or trade-matching statement prepared or approved by the SRO, and may negotiate with other trade-matching parties and industry associations to agree on the form of standardized trade-matching agreement or trade-matching statement to be used by all relevant sectors in the industry (dealers, buy-side managers and custodians).

Part 7 Transition

Section 7.1

We amended the tabular information under this section to reflect the changes to the Regulation, i.e., delaying the implementation of sections 3.2 and 3.4 and Parts 4 and 6 of the Regulation by at least six months after the Regulation comes into force, changing the timeline from "7:30 p.m. on T" to "end of T", and extending the transitional phase-in periods, as more fully discussed in the Summary of Public Comments and CSA Responses at Appendix B.

Appendix B

Summary of Public Comments and CSA Responses on Regulation 24-101 respecting Institutional Trade Matching and Settlement and related Policy Statement to Regulation 24-101 respecting Institutional Trade Matching and Settlement

Background

On March 3, 2006, the CSA published for comment a revised draft Regulation 24-101 respecting Institutional Trade Matching and Settlement (the Regulation or Regulation 24-101) and related Policy Statement to Regulation 24-101 respecting Institutional Trade Matching and Settlement (the Policy Statement). The comment period expired on May 3, 2006 and we have received submissions from 21 commenters listed below in the next section.

We have considered the comments received and wish to thank all those who took the time to comment. The questions contained in the CSA Notice that was published on March 3, 2006 with the Regulation and Policy Statement are reproduced in the table below, together with a summary of the comments we received (left column) and our responses to such comments (right column).

List of Commenters

Scotiabank

TSX Group Inc.

Simon Romano, Stikeman Elliott LLP

TD Bank Financial Group

BMO Nesbitt Burns Inc. Canadian Capital Markets Association (CCMA) The Canadian Depository for Securities Limited (CDS) Capital International Asset Management CIBC CIBC Mellon IDA – Industry Association IGM Financial Inc. Investment Dealers Association of Canada ("IDA") ISITC (North America) ITG Canada Corp. Merrill Lynch Canada Inc. Omgeo, LLC Perimeter Markets Inc. Phillips, Hager & North Investment Management Ltd. **RBC** Dexia Investor Services **RBC Financial Group**

Summary of Comments and Responses

Summary of Comments CSA Response **General comments** We thank the commenters for their views. Twelve commenters appeared to support the general objectives of Regulation 24-101, with one commenter noting in particular that the Regulation will assist in enhancing the global competitiveness and efficiency of Canada's capital markets. There should be no confusion over the role of a Two commenters requested that alternative "marketplace", such as an exchange or ATS, trading systems (ATSs) be excluded from the definition of "matching service utility" (MSU) and and the role of an MSU. The concept of the provisions of Part 6 governing MSUs matching DAP/RAP trades, as set out in section because, as registered dealers. ATSs will have 1.2(1) of Regulation 24-101, differs from the to comply with Parts 3 and 7 of Regulation 24function of a marketplace within the scheme of 101. National Instrument 21-101—Marketplace Operation (NI 21-101). NI 21-101 governs marketplace operations, where trade orders are Another commenter suggested that we should brought together or matched for trade-execution clarify whether ATSs are intended to be subject to the requirements applicable to MSUs. The purposes and specific rules apply to various types of marketplace trading systems. An MSU commenter further suggested that it might be performs a post-execution function that is useful to understand who exactly the CSA inextricably linked to the clearance and contemplates might be an MSU, especially settlement process for DAP/RAP trades. For a given the words in section 2.5 of the Policy Statement to the effect that "if such facilities or more detailed discussion of the role of an MSU. see CSA Discussion Paper 24-401 on Straightservices are made available in Canada" through Processing published on June 11, (implying that they are not currently operating). 2004. We have reconsidered the definition of "matching service utility" in the Regulation. If a marketplace is intending to also perform the role of a MSU, it should be subject to the requirements of Part 6 of Regulation 24-101, in addition to its requirements under NI 21-101. Consequently, we have deleted paragraph (b) of the definition in section 1.1 of the Regulation. We have also clarified that the concept of matching in section 1.2(1) of the Regulation is limited to DAP/RAP trades for the purposes of

Summary of Comments	CSA Response
	the Regulation.
	We acknowledge that some of the requirements of an MSU in Part 6 of Regulation 24-101 are similar to requirements applicable to marketplaces in NI 21-101. To the extent that a marketplace is proposing to carry on the business of an MSU, the similar requirements can be combined, where feasible, to avoid duplicative efforts for compliance (e.g., systems capacity requirements). Furthermore, we have revised Form 24-101F3 to allow the provider of the information to include copies of forms previously filed or delivered under NI 21-101 in lieu of completing analogous information requirements in Form 24-101F3. Therefore, marketplaces, including ATSs and exchanges, should not normally be subject to Part 6 of the Regulation if they are not performing the functions of an MSU. We are aware of at least two commercial enterprises that are proposing to offer the services of an MSU in Canada.
One commenter questioned whether it was appropriate for ATSs to be caught by paragraph (c) of the definition of "trade-matching party".	Like other registered dealers, ATSs that are responsible for executing or clearing a DAP/RAP trade should be caught by the definition of "trade-matching party" in section 1.1 of the Regulation.
A commenter questioned whether section 7.1 worked insofar as it purports to apply to dealers other than investment dealers (i.e. applies to mutual fund dealers and limited market dealers who are not subject to Market Regulation Services (MRS) requirements).	The Regulation should generally not apply to a trade made by a mutual fund dealer. See section 2.1 of the Regulation. Subsection 7.1(1) will only apply to a limited market dealer (i.e., a non-SRO member dealer) if the dealer trades on a marketplace that has rules prescribing standard settlement periods.
One commenter found the definition of "settlement day" confusing and inquired whether the words "matching day" should not replace "settlement day" as this definition describes the matching date and not the settlement day.	We deleted this definition because, upon further consideration, we do not believe it is helpful. Instead, for the defined terms "T+1", "T+2" and "T+3", we have used the expression business day without defining it.

Summary of Comments	CSA Response
One commenter stated that an adviser could be seen to breach its fiduciary duty to achieve best execution for its client (an institutional investor) if Regulation 24-101 would require the adviser to use the services of a less qualified dealer instead of a more qualified dealer that has not established reasonable policies and procedures designed to achieve timely matching.	An adviser would not be breaching its best execution obligations if it is prohibited from using a dealer that has not established policies and procedures designed to achieve timely matching.
One commenter questioned why section 2.1(a) of the Policy Statement references ISINs when the common practice for industry is to use CUSIPs. The commenter questioned whether it will be necessary to convert all security identifiers to ISINs as opposed to the existing CUSIPs already in use.	We have modified the Policy Statement to refer to the more generic expression "standard numeric identifier".
One commenter sought clarification on whether the scope of business continuity/disaster recovery planning extends to trade matching. The commenter appears concerned that such (trade-matching) requirements would put an undue burden on all parties to remain compliant regardless of whatever emergency/disaster took place.	We note that we would treat this Regulation in the same way as any other regulatory requirement if a major industry disruption or disaster would adversely impact the markets in Canada and impede market participants' abilities to generally comply with regulatory requirements. If reasonable in the circumstances, we would consider such an event as a mitigating factor in determining whether the requirements of the Regulation have been complied with.
One commenter sought clarification on the following issues in relation to MSUs: • The relevance of section 4.2(e) of the Policy Statement, which reads: "the existence of another entity performing the proposed function for the same type of security".	Section 4.2 of the Policy Statement is similar to section 16.2 of Companion Policy 21-101 to NI 21-101 in relation to "information processors". While in rare circumstances we may consider what impact, if any, the existence of several MSUs would have on the overall efficiency of the Canadian capital markets, we do not propose to limit the number of MSUs that would operate in Canada. The main intent of the factor set out in section 4.2(e) is to assess whether adequate interoperability arrangements exist among the MSUs. We have clarified section 4.2(e) of the Policy

CSA Response

will be reviewing all MSU information forms under Regulation 24-101 to determine whether MSUs carrying on or proposing to carry on business in Canada will be sufficiently interoperable with one another in order to seamlessly communicate trade data elements.

Statement to better reflect this intent. We

- Whether we would reconsider the confidentiality aspects of information provided under Form 24-101F5—Matching Service Utility Quarterly Operations Report of Institutional Trade Reporting and Matching. The commenter would like us to maintain in confidence information under Exhibit D (now Exhibit C) and Exhibit E (now Exhibit D) provided by MSUs, particularly in the latter case where specific subscriber or user data would be made available.
 - Further clarification on the matching requirements when an MSU is in place would be helpful. At what point are the matching requirements complied with when trade information is submitted by a broker to an MSU and that information is available to trade-matching parties with a "matched
- The MSU "independent audit" and process for notifying the securities regulatory authority of material system failures described in Part 4 of the Policy Statement are areas that should be re-evaluated to ensure that the level of reporting and due diligence that will be required is commensurate with the regulatory need.

status"?

- We have carefully considered the confidentiality aspects of the Regulation's forms. The forms delivered by a registrant, clearing agency and MSU under the Regulation will be treated as confidential by us, subject to the applicable provisions of the freedom of information and protection of privacy legislation adopted by each province and territory. We are of the view that the forms contain intimate financial. commercial and technical information and that the interests of the providers of the information in non-disclosure outweigh the desirability of making such information publicly available. However, we may share the information with SROs and may publicly release aggregate industry-wide matching statistics for equity and debt DAP/RAP trading in the Canadian markets.
- We note that matching has not been achieved unless the matched information is at the clearing agency. We have modified section 1.2(1) of the Regulation to make this clear.
- We believe these MSU requirements are appropriate in the circumstances. For a more detailed discussion of our regulatory approach to MSUs in the Canadian markets, see CSA Discussion Paper 24-401 on Straight-through Processing published on June 11, 2004. The Policy Statement

Summary of Comments	CSA Response
	has been clarified to confirm that, depending on the circumstances, we would consider accepting a review performed and written report delivered pursuant to similar requirements of a foreign regulator to satisfy the requirements of the independent systems review requirement.
One commenter was of the view that the requirements of Part 8 of Regulation 24-101 applicable to marketplaces are duplicative and unnecessary given the existing regulatory framework. Another commenter requested that Part 8 of N1 24-101 be revised to exclude ATSs for the following reasons: ATSs are required to be registered as dealers and therefore already subject to Part 3 of the Regulation qua dealer; there is a potential commercial conflict-of-interest in an ATS intervening in its dealer clients' buy-side relationships; and ATSs are not an appropriate entity to promote compliance with securities regulation.	Part 8 of Regulation 24-101 has been revised to exclude "marketplaces".

Question 1 - Should the definition of "institutional investor" be broader or narrower?

Seven commenters were of the view that the definition of "institutional investor" should be amended or clarified. Some of the commenters made particular recommendations in this regard:

- Together with clarifying the concept of a DAP/RAP trade, the definition should simply refer to clients to whom DAP/RAP trading privileges have been extended and whose trades clear through a centralized clearing agency.
- The definition should apply to COD accounts that settle trades, which clear through a central clearing agency, on a DAP/RAP basis with a "custodian" (the definition of which should be extended to include a registered dealer).
- The definition should not include retail clients.

The interplay between the definitions "custodian", "institutional investor" and "DAP/RAP trade" in the Regulation is not as clear as it could be. In response to many comments on Questions 1, 2 and 3, we have revised the definitions to link these terms closer together and clarify and simplify the Regulation.

- "Institutional investor" now means an investor that has been granted DAP/RAP trading privileges by a dealer.
- The definition of "custodian" has been amended to delete the exclusion of dealers from the definition, so that it will now implicitly include a dealer acting in that capacity. We have also added the words "or other custodial arrangement" at the end of the definition to be consistent with local Ontario rule 14-501—Definitions.
- The definition of a "DAP/RAP trade" now means a trade (i) executed for a client

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- The definition should be consistent with the definition of "institutional customer" found in IDA Policy 4 and harmonized across regulators.
- The definition should reflect the categories of institutional clients and trade types that currently generate the greatest trade settlement risk.
- The reference to \$10 million should be deleted.
- We should ensure that the definition provides appropriate flexibility to reflect existing trade and settlement practices taking into consideration what is most practical operationally and from a compliance monitoring perspective.
- We should provide guidance on the applicability of the trade matching requirements to retail brokerage clients where no registered adviser is acting for their trades.
- We should consider the settlement requirements of foreign jurisdictions, which may differ from those in Canada, in situations where a custodian that is a CDS participant is not located in Canada.
- The growth and increased impact of hedge funds makes it important to include them in the definition.

Four commenters were satisfied with the definition of "institutional investor".

trading account that permits settlement on a delivery against payment or receipt against payment basis through the facilities of a clearing agency and (ii) for which settlement is made on behalf of the client by a custodian other than the dealer that executed the trade.

In revising these concepts, we have considered the following factors:

- We have decided against adopting the IDA Policy 4 definition of "institutional customers" into Regulation 24-101 because this would render the concept more complex and less practical from an operational and compliance monitoring perspective. Among other reasons, the IDA Policy 4 definition of "institutional customer" includes a non-individual with total investment assets under administration or management exceeding \$10 million—a threshold that we decided not to maintain as some commenters urged us to delete this criteria.
- While DAP/RAP trades executed on behalf of individuals may not pose, on an aggregate basis, the same degree of settlement risk in our markets as trades executed on behalf of large-scale institutional investors, we are of the view that all DAP/RAP trades should be covered by the matching requirements. These trades are processed in the same manner as other institutional trades. The same institutional processing issues arise, regardless of whether the client is an individual or nonindividual.
- Currently, CDS is unable to differentiate between individual and non-individual institutional investors (i.e., where assets are held in both cases by a custodian). CDS' quarterly operating reports (Form 24-101F2) do not require separate data on individual and non-individual institutional trades. We understand that significant systems and processing changes would have to be made across the industry resulting in increased costs. The costs to the industry as a whole may outweigh the benefits of carving out

Summary of Comments **CSA** Response individuals from the definition of "institutional investor" to differentiate between individual and non-individual institutional trades for reporting purposes. It is doubtful that the current inter-play between the defined terms set out in Regulation 24-101 would adequately capture prime-brokerage arrangements in the definition DAP/RAP trade. We agree with commenters that prime-brokerage arrangements should be included within the scope of the Regulation's trade-matching requirements. Commenters suggested that the matching requirements should only cover trades that settle through the clearing agency. The industry practice is that DAP/RAP trades are, by definition, settled through the clearing agency. This was the approach we initially took in the 2004 draft of the Regulation. Consequently, we have clarified that DAP/RAP trades are trades that settle through the facilities of a clearing agency. We also note the following in response to other comments: The Policy Statement has been amended to clarify that individuals (i.e., that would otherwise be considered retail investors) with DAP/RAP accounts with a dealer are subject to the trade-matching requirements. even where no registered adviser is acting on their behalf in the trade. The matching requirements of Regulation 24-101 apply to DAP/RAP trades that, in the normal course, would settle in Canada at a clearing agency (i.e., CDS) on T+1, T+2 or T+3. As the requirements do not apply to trades settled outside of Canada, settlement requirements of foreign jurisdictions should generally not be an issue. We have considered a number of scenarios relating to the application of Regulation 24-101 to cross border transactions. We believe there is a need to distinguish institutional investors that can reasonably

Summary of Comments CSA Response comply with the Regulation's same-day matching deadlines from those that cannot because of different international time zones. As a practical matter, foreign institutional investors trading in the Canadian markets that are located in time zones outside of the western hemisphere will likely have difficulty complying with the Regulation's matching on T requirements. We have included provisions to deal with trade orders originating from institutional investors whose investment decisions are usually made in and communicated from a geographical region outside of the western hemisphere's time zones. Consequently, where a DAP/RAP trade results from an order to buy or sell securities in the Canadian capital markets received from such institutional investors, the matching deadline will be end-of-day on T+1 instead of end-of-day on T. Both domestic and foreign institutional investors are captured by the definition

- "trade-matching party". As such, they would be required to enter into a trade-matching agreement or provide a trade-matching statement pursuant to sections 3.2 and 3.4 of the Regulation.
- We have indicated in the Policy Statement that a foreign global custodian or international central securities depository that holds Canadian portfolio assets through a local Canadian sub-custodian would not normally be considered a trade-matching party if it is not a participant in the clearing agency or directly involved in settling the trade in Canada.

Question 2 - Does the definition of "trade-matching party" capture all the relevant entities involved in the institutional trade matching process?

Ten commenters thought that the definition of "trade-matching party" appropriately captured all the relevant entities involved in the institutional trade matching process. However, some commenters made particular recommendations:

See our responses under Question 1 above. Among others, the definition of "custodian" will be amended to delete the exclusion of dealers from the definition, so that a custodian will now implicitly include a dealer acting in that capacity. Also a DAP/RAP trade will mean a trade (i)

Summary of Comments CSA Response The definition of "custodian" in section 1.1 of executed for a client trading account that Regulation 24-101 should include a registered permits settlement on a delivery against dealer or subsection (d) in the definition of payment or receipt against payment basis "trade-matching party" should be expanded to through the facilities of a clearing agency and capture dealers that act as custodians. (ii) for which settlement is made on behalf of the client by a custodian other than the dealer that executed the trade. The definition should clearly state that prime brokerage accounts are captured by the definition. One commenter stated that, in its role as a Regardless of whether an institutional investor prime broker, it foresees problems in its ability uses a non-dealer custodian or a dealer to match trades in a timely manner since its custodian (e.g., prime broker) to hold its actions will largely be dependent on the investment assets, we expect such institutional timelines of institutional investors to report investor to establish, maintain and enforce trades to their custodians. The commenter also polices and procedures designed to match noted that the introduction of Regulation 24-101 trades in a timely manner. As a policy matter, it would be inappropriate to make a distinction may result in significant technology requirements for its prime brokerage clients in between institutional investors that use nonorder to facilitate the timely matching of trades. dealer custodians and those that use dealer custodians to hold their investment assets. We acknowledge that Regulation 24-101 may require some technology upgrades for institutional investors, including prime brokers' clients. We believe that prime brokers are faced with the same challenges as non-dealer custodians in encouraging their clients to match trades in a timely manner. Question 3 – The scope of the matching requirements of the Regulation is limited to DAP or RAP trades. Should the requirements be expanded to include other trades executed on behalf of an institutional investor? Should the requirements capture trades executed with or on behalf of an institutional investor settled without the involvement of a custodian? The scope of Part 3 of Regulation 24-101 is A majority of commenters appeared to be of the view that the scope of Regulation 24-101's trade limited to DAP/RAP trades. The definition of a matching requirements (i.e., limited to DAP/RAP DAP/RAP trade has been revised, as discussed trades) is appropriate and should not be above under Question 1. expanded. One commenter recommended that the scope See our responses above under Question 1 in be amended to eliminate any transactions for a relation to individuals (i.e., retail investors) that have DAP/RAP accounts with a dealer. retail client dealing on a DAP/RAP basis with another firm who would act as the custodian of the retail client's investment assets. One commenter requested that the CSA confirm | Section 2.1 of Regulation 24-101 has been

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whether new issues, account transfers, borrow/lend and repo transactions, and money market trades with less than a T+3 settlement date are excluded from the scope of Regulation 24-101. Two commenters requested that money market securities be excluded from the scope of Regulation 24-101. Another commenter thought that "off-market" transactions should be excluded, such as issuer and take-over bids, mergers and plans of arrangement, spin-offs, exercises of options and other convertible securities, stock dividends, etc. A commenter suggested that we clarify section 2.1, so that the matching requirements of the Regulation apply only to T+3 settling trades. A commenter asked whether N1 24-101 applies to other securities, such as:

- derivatives that are not futures or options cleared through a clearing house.
- US debt and equity (forms 24-101F2 and 24-101 F5 refer to US debt and equity although N1 24-101 does not apply to securities that settle outside of Canada).
- non-prospectus mutual funds, including non-prospectus funds that hold units of another non-prospectus fund.

revised to expand the types of transactions that are excluded from the application of the Regulation. Regulation 24-101 will not apply to the following additional specific types of trades: a trade in a security of an issuer that has not been previously issued or for which a prospectus is required to be sent or delivered to the purchaser under securities legislation; a trade in a security to the issuer of the security; a trade made in connection with a take-over bid, issuer bid, amalgamation, merger. reorganization, arrangement or similar transaction: a trade made in accordance with the terms of conversion, exchange or exercise of a security previously issued by an issuer; a trade that is a securities lending, repurchase. reverse repurchase or similar financing transaction; a trade in an option, futures contract or similar derivative; or a trade in a negotiable promissory note, commercial paper or similar short-term debt obligation that, in the normal course, would settle in Canada on T. Generally, the Regulation is intended to apply to a trade in a security that, in the normal course, would settle in Canada on T+1, T+2 or T+3.

We note that Forms Regulation 24-101 F2 and F5 only required separate data for Canadian and U.S. dollar settled trades. There was no intention to capture U.S. debt and equity securities. Despite that, we have revised the forms to delete the requirement for separate data on Canadian and U.S. dollar settled trades so as to eliminate any confusion.

One commenter stated that the scope of the matching requirements should be changed to all "cash on delivery" (COD) accounts, since COD accounts would encompass all DAP/RAP transactions where clients have a prime broker arrangement. Another commenter believes that, because of the potentially significant operational compliance implications, the scope of the matching requirements should be determined on an account basis rather than a trade basis. Another commenter felt that trade matching for securities settling on a DAP/RAP basis should be extended to include all trades executed on behalf of an institutional investor's account, as segregating only by trade type could prove to be

See our responses above under Question 1 in relation to the definition of DAP/RAP trade. The concept is now centred upon a trade executed for a client trading account that permits settlement on a delivery against payment or receipt against payment basis through the facilities of a clearing agency.

Summary of Comments **CSA** Response more difficult to administer. One commenter encouraged regulators to We do not intend to mandate the practice of soconsider mandating the use of block settlement called block settlement. Whether parties will for all trades with or on behalf of institutional apply this method of matching depends on a number of factors, including the relationship investors in order to help the industry meet the among the trade-matching parties, commercial proposed matching targets. practice, and regulatory considerations. Nine commenters were of the view that the See our responses above under Question 1 in requirements of Regulation 24-101 should relation to the definitions of custodian. capture trades executed with or on behalf of an institutional investor and DAP/RAP trade. We institutional investor, and settled with or without have clarified in the Policy Statement that all the involvement of a non-dealer custodian. DAP/RAP trades, whether settled by a non-Specifically, one commenter recommended that dealer custodian or a dealer custodian, are Regulation 24-101 should clearly state that all subject to the requirements of Part 3 of DAP/RAP trades are captured, regardless of Regulation 24-101. We note that the definition whether settlement is effected by a traditional of DAP/RAP trade would not include a trade for custodian, a prime broker acting as a custodian. which settlement is made on behalf of a client or a broker dealer settling a third-party by the dealer that executed the trade. DAP/RAP trade. Question 4 – Are each of these methods (compliance agreement and signed written statement) equally effective to ensure that the trade-matching parties will match their trades by the end of T? Should trade-matching parties be given a choice of which method to use? Four commenters appeared to share the view We have retained these two alternative that both methods (compliance agreement and approaches. The Regulation has been revised signed written statement) would be equally to include the defined terms "trade-matching effective to ensure that the trade matching agreement" and "trade-matching statement" so as to simplify the drafting of sections 3.2 and 3.4 parties will match their trades by the end of T. of the Regulation and clearly label and better describe the nature of the documentation that all trade-matching parties must have in place when opening or trading in DAP/RAP accounts. Ten commenters were of the view that a We do not propose to prescribe the form of standard form of compliance agreement or trade-matching agreement or trade-matching statement for all trade matching parties would statement. Trade-matching parties should be be required for the following reasons: free to tailor their documentation according to their particular commercial relationships and practices. Nevertheless, Part 2 of the Policy To ensure that every trade-matching party Statement has been revised to provide would clearly understand what would be guidance on the types of matters that could be expected of it regarding matching. included by the trade-matching parties in their

To ensure consistent and uniform

trade-matching agreement. Also, we have noted

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application of policies and procedures.

- To alleviate the complex process of negotiating and executing the required documentation.
- To reduce the compliance burden for dealers and oversight burden for regulators.

A commenter suggested that brokers and custodians be allowed to sign a single blanket statement (accepted by the CSA) that is posted on their external website. Another commenter would welcome an industry initiative (e.g., the CCMA, together with the IDA) to draft a standard agreement and statement. One commenter recommended that the CSA incorporate a standard form of agreement and statement into the Regulation that would be consistent for all parties.

in the Policy Statement that mass mailings, emails and single uniform trade-matching statements posted on a Website are acceptable ways of providing or making available the statement. We acknowledge and encourage the industry's efforts to prepare standardized documentation.

Seven commenters proposed that the CSA implement a staggered, phased-in approach for the compliance agreement and signed written statement, to enable more time for the documents to be properly executed and finalized. A few commenters stated that the CSA allow trade-matching parties until January 1, 2007 (a six month period) to obtain signed versions of either forms of trade-matching documentation or, ideally, a commitment to abide by an industry standard, to reduce both the compliance burden for firms and the resources required by regulators to review agreements/statements.

Part 10 of Regulation 24-101 has been revised to provide for a six month phase-in period for preparing and executing the trade-matching documentation for all DAP/RAP accounts. As such, the requirements of sections 3.2 and 3.4 of the Regulation will not apply until October 1, 2007.

Four commenters noted that it was not clear what the consequences or the remedies of noncompliance with the documentation would be, and to whom they would be applied. For example, it is unclear from the Regulation how the CSA expects registered dealers to "use reasonable efforts to monitor compliance with and enforce the terms of the compliance agreement" when the custodial relationship is between the client and the custodian and not between the dealer and custodian. Who would be considered not in compliance? Who is responsible for remedial action? What would be

The Policy Statement has been revised and clarified on these issues (see s. 2.3(4) of the Policy Statement). Registered dealers and advisors should use reasonable efforts to monitor compliance with the terms or undertakings set out in the trade-matching agreements or trade-matching statements. Dealers and advisers should report details of non-compliance in their Form 24-101F1 exception reports. This could include identifying to the regulators those trade-matching parties that are consistently non-compliant either because they do not have adequate policies

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the CSA's expectations of the steps to take in a situation where, for example, trades between a given broker, client and custodian are matched on T in the aggregate only 95% of the time—in such case, each party may claim that they achieved the CSA requirement and that the fault lies with the other two parties. It was noted that the effectiveness of any compliance agreement or written statement is dependent on the ability to track compliance and enforce penalties for non-compliance.

and procedures in place or because they are not consistently complying with them. Dealers and advisers should also take active steps to address problems if the policies and procedures of other trade-matching parties appear to be inadequate and are causing delays in the matching process. Such steps might include imposing monetary incentives (e.g. penalty fees) or requesting a third party review or assessment of the party's policies and procedures. This approach could enhance cooperation among the trade-matching parties leading to the identification of the root causes of failures to match trades on time.

One commenter stated it was unnecessary and ineffective for custodians to enter into a compliance agreement or provide a signed written statement since custodians already have policies and procedures in place to ensure the timely settlement and processing of trade instructions. Another commenter, however. recommended that, to the extent custodians are regulated, they should be "policing" their client relationships in the same manner as that proposed for SRO member firms. This could be achieved by developing a separate client/settlement agent trade matching compliance agreement/signed written statement or amending the Regulation 24-101 compliance agreement/signed written statement requirements to clearly include custodians.

As custodians are included as "trade-matching parties", they are required to enter into tradematching agreements or provide trade-matching statements to registrants before a registrant can trade on behalf of an institutional investor. It is necessary and effective for custodians to enter into an agreement or provide a statement in accordance with the requirements of sections 3.2 and 3.4 of the Regulation because custodians are integral to the institutional trade matching process. Even if they are already recognized to have effective policies and procedures in place to ensure the timely processing of trade instructions and settlement. their active involvement as a party to a tradematching agreement or in providing a tradematching statement would, in our view, positively influence the behaviour of other tradematching parties involved in the process.

One commenter noted that imposing these requirements on Canadian broker/dealers could disadvantage them when compared to foreign dealers, considering that a foreign institution can now become a CDS participant.

A foreign dealer or financial institution that becomes a participant in CDS to settle trades in CDS would be considered to be settling a trade in Canada, and would be caught by the requirements of Part 3 of the Regulation if the trade is a DAP/RAP trade.

One commenter would like the IDA to administer a list of broker/dealers who have established policies and procedures. This list would facilitate the IDA to enter into one written standard agreement with each adviser. Another commenter suggested two approaches for

We support industry efforts to standardize tradematching documentation required under the Regulation. We would consider any SRO proposal to administer the documentation and/or a list of SRO member firms that have established policies and procedures.

Summary of Comments	CSA Response
efficiencies in executing the necessary trade- matching documentation: (1) the development of standard industry compliance agreement, or (2) the use of a bare trustee approach whereby the IDA would execute the standard industry compliance agreement on behalf of all of its members with each institutional client.	established policies and procedures.
Concerned about the regulatory burden, another commenter suggested alternatives to the tradematching agreement, such as a statement as to policies and procedures, a clause in a new account agreement, or an addendum to an existing account agreement.	We think the Regulation and Policy Statement are sufficiently flexible to allow trade-matching parties to use the alternatives described by the commenter, i.e., a statement as to policies and procedures; a clause in a new account agreement; or an addendum to an existing account agreement.
A commenter would like to certify at the firm level and not at the account level, since certification at the account level would produce unnecessary paper and costs for both the investment manager and broker/dealer.	The Policy Statement confirms that a single trade-matching statement is sufficient for the general and sub-accounts of the institutional customer. Similarly, a single trade-matching agreement is sufficient for the general and all sub-accounts of the institutional customer.
One commenter noted that their actual role as an investment manager appears to differ from the role of an investment manager described in the Regulation. In their experience, it is their responsibility as an investment manager to report to the client's custodian the details of the trade, but they do not confirm the details of the trade.	The role of an investment manager is critical to the trade matching process. It decides what securities to buy or sell and how the assets should be allocated among the underlying client accounts. Reporting to the custodian the details and settlement instructions of the trade is a key component of the trade matching process. A trade is matched only when all the tradematching parties have completed their respective steps, which includes the timely involvement of the investment manager.
Question 5 – Will exception reports enable pra of the trade matching requirements?	actical compliance monitoring and assessment
Fourteen commenters made a number of recommendations to enable practical compliance monitoring and assessment of the trade matching requirements, including the following: • Exception reporting requirements should be clearly defined in Regulation 24-101 so that	Registrants should be maintaining a record of their DAP/RAP trade matching performance, regardless of whether a regulation requires them to report on such performance in certain circumstances. A Form 24-101F1exception report may help to maintain such a record, and in any case need only be completed if the

clearly defined in Regulation 24-101 so that

registrant is unable to achieve matching of a

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registrants provide reporting that is identical in content as well as format.

- There should be a standard format for Exhibit A [now Exhibit B] to Form 24-101F1 to ensure the same level of detail for all parties.
- Exception reporting for broker/dealers should be triggered by the failure to enter trades within timelines and not by matching failures.
- A more practical approach would be to receive reporting from a clearing agency and from the MSU for the trades that they match and that are, in turn, settled by a clearing agency; and to focus oversight efforts on those individual firms with the highest values and/or volumes of trades that do not meet the deadlines.
- CDS reporting should be more robust, as the experience to-date shows that additional development will be required (e.g. the ability to report trade matching statistics on a participant level); and CDS should provide minimum monthly reports to the registrant.
- If exception reporting is adopted, a clearing agency should provide, at a minimum, monthly reports to registrants in order to ensure prompt attention to any issues; and to allow sufficient lead time to develop and implement any enhancements or address specific issues prior to the completion of the quarter.
- Regulation 24-101 should state how the CSA and SROs will deal with non-compliant broker/dealers.
- Field audits of registrants' exception reports and management of documentation requirements will have to be conducted.
- The exception reporting requirements should be reassessed in order to ensure that they are not too onerous.
- A more effective approach to determining

certain percentage of its trades by the timeline. We are of the view that the exception reports are critically important in identifying the reasons for a trade-matching party's failure to meet the prescribed timelines. The matching of trade details must occur as soon as possible so that errors and discrepancies in the trades can be discovered early in the clearing and settlement process.

We respond to a number of the specific comments as follows:

- We have revised Form 24-101F1 and the Policy Statement to clarify the type of information we would require for the registrant exception reports. Dealers and advisers will need to provide aggregate quantitative information on their equity and debt DAP/RAP trades. Requiring this information will not add to the regulatory burden because a registrant would have had to track this information in any case to determine whether it had achieved the percentage threshold to avoid filing the exception report. In addition, when completing Form 24-101F1, a registrant will provide qualitative information on the circumstances or underlying causes that resulted in or contributed to the failure to match the relevant percentage of equity and/or debt DAP/RAP trades within the time prescribed by Part 3 of the Regulation. Registrants will need to describe the specific steps they are taking to resolve delays in trade reporting and matching.
- By themselves, statistics on failures to enter trades on a timely basis would not be sufficient to understand the underlying reasons why trades have not matched on a timely basis.
- In contrast to Form 24-101F1, data received from a clearing agency or an MSU under Forms 24-101F2 and F5 will not fully explain why a particular trade matching party has failed to match within the prescribed timelines. Only Form 24-101F1exception reports will provide such information.

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who is unable to comply is to require immediate reporting of the details behind a failure to match.

- The cost of meeting the upfront technological requirements and the ongoing monitoring requirements could be another barrier to entry into the market and could be passed onto clients in the form of fees.
- Publishing the CDS performance reports on an industry-wide basis may be sufficient to encourage compliance of the Regulation; however, if such reports are found to be insufficient, then formal exception reporting could be implemented.

information.

- We understand that CDS will undertake the necessary development work to comply with the requirements of Form 24-101F2 and assist registrants to comply with Form 24-101F1 exception reporting. Those registrants that are not direct CDS participants will need to rely on registrants that are direct CDS participants to comply with Form 24-101F1 exception reporting. CDS currently provides a monthly report to all its participants, which identifies the participant's entry and confirmation rates.
- Registrants should provide information that is relevant to their circumstances. For example, where necessary dealers should provide information demonstrating problems with notices of execution (NOEs) or reporting of trade details to CDS (e.g., time of entering trade details, aggregate number and value of trades entered, etc.). They should confirm what steps they have taken to inform and encourage their clients to comply with the requirements or undertakings of the trade-matching agreement and/or trade-matching statement. They should confirm what problems, if any, they have encountered with their clients or service providers. They should identify the trade-matching party or service provider that seems to be consistently not meeting matching deadlines, or appears not to have established policies and procedures designed to achieve matching. Similarly, advisers should provide information demonstrating problems with allocations. confirm what problems, if any, they have encountered with their service providers or custodians, and identify the trade-matching party or service provider that seems to be consistently not meeting matching deadlines or appears not to have established policies and procedures designed to achieve matching.
- Immediate reporting to the regulators of failures to match on a timely basis may be far more time consuming and onerous than periodic reporting. Periodic reporting may

Summary of Comments **CSA** Response identify a number of reasons, and offer a full explanation, as to why a trade-matching party was unable to meet the prescribed timelines. Trade-matching parties may have to invest in new technology. However, this investment will, over time, result in improved efficiencies and cost-savings, including less reliance on manual processing. One commenter was of the view that exception Exception reporting by advisers would not be reporting by ICPMs may be duplicative and duplicative or an unnecessary burden on the unnecessary. The reporting requirement of industry. Registered advisers are a key part of broker/dealers would be sufficient as they are the buy-side community and are integral to primarily responsible for executing trade orders. ensuring that institutional trade matching is Another commenter noted that they are completed on a timely basis. Problems concerned that ICPMs may be included as encountered by an adviser, particularly "registrants" required to file Form 24-101F1 problems that are within the control or exception reports. They question why advisers knowledge of an adviser, should be reported by are included since (i) not all buy-side firms will the adviser. be required to provide exception reports and (ii) as the buy-side firms are not affirming parties with CDS, there is no way for them to independently know that trades have matched successfully. One commenter felt it was important to ensure The CSA would expect all trade-matching that all market participants be held to consistent parties to have policies and procedures that are standards and penalties regardless of the consistent. We plan to work with SROs and regulatory body that is assigned to monitor their other regulators to ensure that standards and trading activities. penalties are as consistent as possible. Two commenters questioned how the CSA will We plan to review completed Forms 24-101F1 be able to determine which trade-matching party on an ongoing basis to monitor and assess is responsible for late matching in compliance by registrants and others with the circumstances where there are conflicting Regulation's matching requirements. Various claims based on different opinions regarding regulatory tools are available to us when why a trade has not been promptly matched. assessing compliance by registrants, including One commenter noted that section 1.2(3) of the routine field audits and compliance sweeps. We Policy Statement identifies four aspects of trade recognize that a dealer may be required to matching, only two of which are in the control of deliver an exception report because of the the dealer: notification of execution and actions of its institutional client or such client's reporting of trade details. The other two aspects custodian. are in the control of the buy-side client and their custodians: allocations and custodian Our expectations of the dealer's role in these verification. This places the dealer in a position circumstances are set out in the Policy of sub-contracted enforcers of securities Statement, particularly s. 2.3(4). See our

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regulation. In the event a dealer fails to meet its trade-matching thresholds solely because of the actions of its client or client's custodian, the implied result is that the dealer will have to enforce contractual remedies against the client. i.e. suspend or terminate the relationship. Another commenter recommended more of an industry solution in instances where institutional investors do not comply, rather than holding dealers accountable for failing to adequately police the trade-reporting timelines of their institutional clients.

response under Question 4.

Question 6 - Is it necessary to require custodians to do exception reporting in order to properly monitor compliance with this Regulation?

Six commenters were of the view that it is necessary to require custodians to complete exception reports to properly monitor industrywide compliance with Regulation 24-101. Reasons cited include:

From a fairness standpoint, the dealer should not be held exclusively responsible for policing compliance with the matching requirements, particularly the compliance with regulated custodians.

- To act as an additional "check and balance" on the monitoring and assessment process.
- The possibility of providing an "independent review" and further insight into the reasons for failing to meet matching percentages.
- Outsourcing to a custodian may be a feasible alternative for smaller registered advisers who may not have sufficient resources or capacity to monitor exception reporting.
- Custodians, as an essential trade-matching party, should be subject to the same reporting standards as dealers.
- One commenter recommended that the CSA discuss the reporting requirements

We acknowledge the comments received. However, imposing a direct regulatory reporting requirement on all custodians is not possible at this time. We are of the view that exception reporting by registrants, combined with the reporting by clearing agencies and MSUs, will be sufficient for the time being. The reporting requirements strike a proper balance and will provide useful information and avoid unnecessary costs.

Summary of Comments **CSA** Response with the custodian community prior to defining reporting requirements in order to achieve useful information and avoid unnecessary costs that would likely be passed onto customers. Five commenters, however, said that it is unnecessary to require custodians to complete exception reports to properly monitor industrywide compliance with Regulation 24-101. Reasons cited include: Monitoring the extent to which trade confirmation rates for dealer participants are meeting the established thresholds can best be done through direct reporting by CDS to the regulator. Given the reporting currently available through CDS and the registrants' obligations to report, any exception reporting by custodians would be duplicative. Information provided by the clearing agency and the exception reporting provided by the broker/dealer should be sufficient to meet the exception reporting requirements. One commenter stated that custodians should not be required to do exception reporting,

Question 7 – Is it feasible for trade-matching parties to achieve a 7:30 p.m. on T matching rate of 98 percent by July 1, 2008, even without the use of a matching service utility in the Canadian capital markets?

Twelve commenters were of the view that it is not feasible for trade-matching parties to achieve a 7:30 p.m. on T matching rate of 98% by July 1, 2008, regardless of whether an MSU is operating in the Canadian marketplace. Reasons cited include:

except when directed or requested to do so by their client or counterparty broker/dealer.

The proposed target date is too aggressive: it does not allow enough time to complete all stages of the trade-matching process.

In response to the comments received to Questions 7 and 8, Regulation 24-101 has been revised as follows:

- Matching requirements will apply uniformly to all DAP/RAP trades, without regard to time of execution.
- The matching deadline is now end of T (11:59 p.m. on T), not 7:30 p.m.

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- The buy-side will not be able to make the necessary investment and changes by the specified dates.
- There will be push-back from smaller broker/dealers because substantial investment in technology will be required to change batch oriented systems.
- During the same timeframe, the industry may be asked to absorb another large financial investment due to regulatory change to meet the TREATS requirements.
- Significant changes to both behaviour of individual participants and level of automation are required before the industry will be able to achieve the target date.
- There is a lack of facilities for the repair and resending of unmatched trades with the timeframes proposed.
- There are no universally accepted set of trade match criteria that would require signoff between the various parties.
- The proposed targets are not achievable unless the industry immediately adopts the CCMA's best practices and standards.
- Some custodians may experience difficulties to match on T for those trades that are executed by registrants on behalf of foreign institutional investors, due to international time zone differences.

- A more gradual phase-in period has been incorporated for trade matching.
- A six month phase-in period has been incorporated for allowing time to prepare and execute the required trade-matching agreements and/or trade-matching statements After the phase-in periods, the Regulation will provide that trade-matching parties must match 95% of their DAP/RAP trades by 11:59 p.m. on T as of January 1, 2010; as compared to the previous proposal, which provided for a 98% threshold by 7:30 p.m. on T as of July 1, 2008.
- For a DAP/RAP trade that results from an order to buy or sell securities received from an institutional investor whose investment decisions are usually made in and communicated from a geographical region outside of the western hemisphere, the Regulation provides for a matching deadline of 11:59 p.m. on T+1.
- Led by the CCMA, the industry is working towards an accepted common set of tradematch criteria for all trade-matching parties.

We are of the view that the revised time frames and phase-in periods discussed above will allow trade-matching parties to achieve the necessary systems and process changes required in due time. Despite more gradual transition periods, an ultimate matching deadline of end of T (11:59 p.m. on T) instead of 7:30 p.m. on T. and a final exception reporting threshold of 95 percent instead of 98 percent, registrants and other trade-matching parties will need to initiate some back-office processing changes and invest to upgrade their back-office technology.

In the CSA's view, the benefits of the Regulation justify its costs. General securities law rules that require market participants to have policies and procedures in place to complete matching before the end of T and settle trades within the standard industry settlement periods (e.g., T+3) will augment the efficiency and enhance the integrity of capital markets. It promises to reduce both risk and costs, generally benefit the

Summary of Comments **CSA** Response investor, and improve the global competitiveness of our capital markets. In addition, in assessing the anticipated costs and benefits of the Regulation to the industry, we carefully considered the industry's express desire for CSA regulatory action in this area. A number of commenters were of the view that As discussed above, we are no longer making a the 7:30 p.m. on trade date cut-off time should distinction in the Regulation between trades that are executed on or before 4:30 p.m. and trades be changed to 11:59 p.m. on trade date. Reasons cited include: that are executed after 4:30 p.m. Making such a distinction was unnecessarily complex and less relevant now that we are adopting an 11:59 p.m. The 11:59 p.m. cut-off would be more matching deadline. Moreover, CDS is unable to closely aligned with the U.S.'s cut-off time of know when a trade was executed by the 1:30 a.m. on T+1. counterparties. We believe that the matching requirements should be simplified to apply Canada's trade-matching performance uniformly to any DAP/RAP trade executed on T, comparisons would be more closely aligned without regard to time of execution. with U.S. calculations. Some of the end-of-day trade entry congestions caused by tighter deadlines would be relieved. Existing trade transmission schedules imposed by major applications or systems of dealer service providers (such as ADP) would be better accommodated, especially because the processing of trade details submitted by such service providers to CDS normally occurs after 7:30 p.m. on T and before the opening of business on T+1. It would remove any disadvantage to Western Canadian participants in the current timeframes. Five stakeholders questioned the feasibility of We respond to these comments as follows. moving to matching on T from T+1, regardless of the time on T. One commenter stated that We believe that matching on T should continue only a study of the current state of industry's to be the centrepiece of the Regulation. Sametrade-matching preparedness, and an day matching is critical to achieving STP and an assessment of remaining steps to be taken, can important element of international best practices answer this question. Two commenters and standards. Both the Committee on Payment guestioned the benefits of moving from and Settlement Systems (CPSS) and the matching on T+1 to matching on T in an existing Technical Committee of the International

T+3 settlement environment. It was suggested

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that there exists no compelling reason to move to matching on T because the likelihood of a global move to a T+1 trade settlement cycle is small in the near to mid term. One of the commenters further suggested that the potential added costs may not be supportable, in terms of expense or risk reduction. The other commenter also recommended that the Regulation be amended to require matching by 12:00 p.m. (noon) on T+1, as this timeline is more realistic and achievable.

Another commenter stated that a preferable approach might be to implement the initial transitional targets on T+1, and then assess the industry situation before introducing further targets. A commenter noted that the regulators should determine the implications of custodians affirming after 7:30 p.m. [and before] midnight on T before mandating the move to matching on T.

One commenter noted that any move to timelines on T would be highly dependent on such things as further adoption of industry-wide communication standards and protocols, the implementation of real time trade technology, and changes to fund accounting routines (e.g., some participants delay sending trades to broker/dealers as they do not post them to their accounting systems until T+1).

One commenter thought that moving the matching deadline from noon on T+1 to 7:30 p.m. or midnight on T (or even to 1:30 a.m. on T+1, as in the U.S.) will be more costly. Custodian staff and/or systems will have to be

(IOSCO) recommend that the confirmation of institutional trades occur as soon as possible after trade execution, preferably on T, but no later than T+1.22 Similarly, the Group of Thirty (G-30) recommends that market participants should collectively develop and use compatible and industry-accepted technical and marketpractice standards for the automated confirmation and agreement of institutional trade details on the day of the trade.23 Agreement of trade details should occur as soon as possible so that errors and discrepancies can be discovered early in the settlement process. Early detection will help to avoid errors in recording trades, which could result in inaccurate books and records, increased and mismanaged market risk and credit risk, and increased costs.

The CCMA, which has led the straight-through processing (STP) drive in Canada, strongly supports matching on T. It notes that research suggests that Canada lags behind the U.S. in achieving timely institutional trade matching.24 Institutional trade matching on T will allow the Canadian market to move together with the U.S. market on key STP initiatives and, when the time comes, to T+1 settlement. Without moving to T matching, Canada risks being vulnerable to significant ongoing global competitive forces and may continue to lag the U.S. in the institutional trade processing area.

A more efficient matching process may offer the following value to all industry sectors:

Registered advisers and other buy-side

²² See Recommendations for securities settlement systems – Report of the Committee on Payment and Settlement Systems and Technical Committee of the International Organization of Securities Commissions (Joint Task Force) on securities settlement systems, dated November 2001, at Recommendation 2: Trade Confirmation.

²³ See Global Clearing and Settlement: A Plan of Action, report of the G-30 dated January 23, 2003, at Recommendation 5: Automate and Standardize Institutional Trade Matching.

²⁴ See, among other studies, Charles River Associates, Free Riding, Under-investment and Competition: The Economic Case for Canada to Move to T+1: Executive Summary, November 10, 2000; Cap Gemini Ernst and Young, STP/T+1 Value Proposition Survey, October 15, 2002; and Capital Markets Company (Capco), Assessment of Canada's STP/T+1 Readiness and a Comparison of Canada's vs. United States' T+1 Readiness—STP/T+1 Readiness Assessment Report for Canada, July 12, 2004. These studies are available on the CCMA website at www.ccma-acmc.ca.

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available to affirm trades following the tradeentry cut-off time, unless the custodian confirmation process is automated or MSUs are used.

managers may be able to focus on business growth and returns with timely and accurate data that supports the entire investment process.

Registered dealers may benefit from reduced operating costs (e.g., fewer errors, reduced rekeying) and enhanced client services.

Custodians may experience a reduced need for trade intervention and be able to focus on providing clients with more value added services.

Overall institutional trade matching on T may drive other STP initiatives, reduce processing costs and operational risks, reduce settlement risk, protect the liquidity of our markets, and enhance the global competitiveness of Canada's capital markets.

In response to the specific comment on the impact that same-day matching may have on fund accounting practices, we are of the view that institutional trade-matching processes and fund accounting practices are two issues that, although linked, must be treated separately. A trade executed by a dealer that results in an NOE to a buy-side manager will trigger requirements to complete other trade-matching steps as soon as practical under Regulation 24-101. The trade and NOE may also trigger a requirement for an investment fund to take into account that purchase or sale of securities in calculating the daily net asset value of the fund, but that requirement is independent of the requirements under Regulation 24-101.

Question 8 – Are the transitional percentages outlined in Part 10 of the Regulation practical? Please provide reasons for your answer.

Eleven commenters are of the view that the percentages outlined in Part 10 of Regulation 24-101 are not practical. Reasons cited include:

Please see our responses to Question 7 above. We believe the revised time frames and phasein periods will address these concerns.

Although the first transition to 70% matching at noon on T+1 is reasonable, the other

Summary of Comments CSA Response transitional percentages are significantly different and would be difficult to achieve. It will be very difficult to accomplish significant changes by implementing internal processes and system changes in six month incremental stages. Incremental improvements in institutional trade matching will first require broker/dealers to adopt (virtual) real-time trade entry processes as opposed to batch, which will take at least 6 months to accomplish. Use of weighted-average pricing, best-fill order management or other trading techniques prevents intra-day trade detail communication in many cases. Any trade entry that occurs after the 7:30 p.m. cut-off is automatically recorded on the next day (T+1 for example). One commenter suggested that the threshold to We have set the final threshold for exception achieving matching on T should be set to 90% reporting at 95% of DAP/RAP trades matched as opposed to 98%; the latter threshold is to by end of T. Such threshold will apply high and poses an unfair burden on the industry commencing January 1, 2010. given the relatively concentrated nature of institutional trading in the Canadian capital markets and the economic value of institutional trade matching in absence of the move to T+1 settlement. Another commenter recommended that we consider specifying a 98 per cent entry-reporting rate for dealer trade entry to the regulated clearing agency, and a separate custodian trade affirmation rate that recognizes that, for the most part, the current process is sequential. Alternatively, the CSA should consider lowering the matching rate to 95%. Another commenter noted that, while a 98 percent marching compliance rate may be feasible, it is not likely achievable without an acceleration in the international move to T+1 settlement.